SPECIALISTS IN SPECIMEN PREPARATION AND MATERIALS TESTING

TensileMill Business Reference List

TensileMill empowers operators of all skill levels to achieve top-tier quality control results through precise, user-friendly sample preparation and testing solutions.

1 SPECIMEN PREPARATION

Flat tensile

Impact

Round tensile

Longitudinal polishing

2 MATERIALS TESTING

Universal testing

Impact testing

Hardness testing

Specialist expertise across preparation and testing

Prepare flat and round tensile specimens and impact specimens on applicable systems. Add longitudinal polishing where the application requires further finishing, then select the universal, impact or hardness testing solution suited to your materials.

Established relationships. A demonstrated process.

Explore genuine client experiences and established business references. Evaluate the proposed process on representative material, with application-specific guidance that helps your team move forward with confidence.

Equipment capabilities, application requirements and included services are confirmed in the quotation.

TENSILEMILL CNC, INC.
Minden, Nevada, USA
Specimen Preparation | Testing | Training, Service and Calibration Support

+1 (877) 672-2622
sales@tensilemillcnc.com
www.tensilemillcnc.com

READING GUIDE

Client experience and a proven process

Explore client experiences, established references and the TensileMill approach.

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Understand the organization behind your equipment

Start with the TensileMill Way, explore genuine client experiences and review established business references. Then consider the application expertise and preparation workflow that can support your own operation.

Testimonials describe individual experiences. Client names and logos identify business relationships across the portfolio, not endorsement of every product.

FROM REQUIREMENTS TO ONGOING SUPPORT

The TensileMill Way

A clear sequence to evaluate, implement and support your solution.

1. **Identify your technical requirements**
   Review short- and long-term tensile and impact preparation, testing and QC needs.
2. **Supply your turnkey solution proposal**
   Receive a tailored equipment proposal, FAQs and business references.
3. **Offer proof of concept**
   Evaluate representative material against agreed technical requirements before ordering.
4. **Process your order**
   Support vendor registration and begin order processing after submission.
5. **Deliver your turnkey solution**
   Coordinate the complete solution within the proposed lead time.
6. **Provide training and installation support**
   Book included remote or on-site sessions 1–2 weeks before delivery; perform them after arrival.
7. **Provide service and calibration support**
   Call +1 (877) 672-2622, ext. 3 or 0, or email sales@tensilemillcnc.com.

No-cost proof-of-concept eligibility and acceptance criteria are agreed for the application. Installation and training are scheduled before delivery and performed after arrival. Included services, lead times and support responsibilities follow the quotation.

CLIENT EXPERIENCE

Performance and practical results

Experiences from automotive development and aluminum operations.

Hyundai America Technical Center Inc. | 10/10

Tim Gawrych reported that the machine had performed well and that TensileMill was easy to work with in sales and service. He rated technical support and communication Very Satisfied, and software, fixtures and tooling Satisfied. User-friendly software and a smaller footprint were reasons for choosing TensileMill.

> *“I would recommend them as they are easy to work with in sales and service and the machine we have has performed well for us”*
>
> Tim Gawrych | Hyundai America Technical Center Inc.

Azinsa Aluminio S.A.P.I de C.V. | 10/10

Marisol Muñoz Juarez, Quality Assurance Leader, rated all five surveyed areas Very Satisfied: specimen preparation software, custom flat-specimen fixtures, tooling and inserts, technical support, and communication.

Azinsa selected user-friendly software and setup, proof of concept, a smaller footprint and safety features as reasons for choosing TensileMill. Marisol also identified access to equipment maintenance as an important challenge when working with providers.

> *“Qualified staff”*
>
> Marisol Muñoz Juarez | Azinsa Aluminio S.A.P.I de C.V.

Source: individual client satisfaction surveys. Azinsa survey dated August 7, 2026. Quotations reproduce the supplied feedback.

CLIENT EXPERIENCE

Dependable equipment and ongoing support

Client experiences from metals processing and composite specimen preparation.

Wieland Buffalo | 10/10*

Daniel Kaczor described repeatable specimen widths across three to four widths and templates, and valued the enclosure. He reported that comparable manual work could take twice as long. Fixtures and tooling received Very Satisfied ratings; software, technical support and communication were rated Satisfied.

> *"The unit is able to do the same work we would have to do by hand that could take twice as long if did manually."*

Daniel Kaczor | Wieland Buffalo

Westlake | 10/10

Westlake's TensileMill CNC MINI has produced high-quality tensile specimens since 2018, operating approximately 200–400 hours annually. A June 2026 hardware and software upgrade resolved the reported intermittent freezing issue.

> *Dependable specimen preparation since 2018, with continued technical support and upgrades that resolved the reported software issue.*

Westlake | Client feedback summary

Westlake feedback is summarized from the supplied correspondence; its 10/10 rating was confirmed by TensileMill. Summary text is not a direct client quotation.

*Wieland's displayed score was updated to 10/10 at TensileMill's direction. The supplied survey recorded 9/10; quoted feedback is unchanged. The manual-work comparison is an individual observation, not a timed benchmark or guaranteed saving.

CLIENT EXPERIENCE

Technical expertise and commitment to service

Client perspectives on knowledgeable assistance and the effort to resolve concerns.

Zirom S.A. | 10/10

Razvan Albu rated all five surveyed areas Very Satisfied: TensileSoft specimen preparation software, custom clamping fixtures, tooling and inserts, technical support and after-sales service, and the speed and effectiveness of communication. He identified professional technical expertise as a reason for choosing TensileMill.

> *“Professional team that tries to help whenever you find yourself in a difficulty.”*
>
> Razvan Albu | Zirom S.A.

DK Machine | 10/10

DK Machine values attentive technical support and the team’s commitment to resolving concerns. When challenges arise, the effort to make things right stands out.

> *Attentive technical support and a clear commitment to addressing concerns and making things right.*
>
> DK Machine | Client feedback summary

Zirom: supplied satisfaction survey and direct quotation. DK Machine: supplied feedback summary, with its 10/10 rating confirmed by TensileMill. Summary text is not a direct client quotation.

BUSINESS REFERENCES

Business references

Client contacts across materials, manufacturing and quality control.

Westlake (Hexion) Polymers and chemicals	Franklin Leal +1 (832) 857-3525 fleal@westlake.com Jian-yuan Li | +1 (281) 325-3315 | jli1@westlake.com
DK Machine Precision machining	Andy +1 (626) 277-7136 sales@dkmachineinc.com
Greenpoint Metals Metals processing	Eric Raymont | Quality Manager +1 (937) 743-4075 ext. 315 eraymont@greenpointmetals.com
Hyundai America Technical Center Inc. Automotive | Hyundai-Kia North America	Timothy (Tim) Gawrych | Senior Materials Engineer +1 (734) 337-2368 tgawrych@hatci.com
Arconic Advanced metals	Mike Keller | PT Lab Coordinator +1 (717) 393-9641 ext. 1333 Mike.Keller@arconic.com
Azinsa Aluminio S.A.P.I de C.V. Aluminum	Marisol Muñoz Juarez | Quality Assurance Leader +52 55 6436 2998 mmunoz@grupoazinsa.com.mx

Contact details are provided for relevant business-reference discussions. Please respect each client's time. Relationships and contact availability can change.

BUSINESS REFERENCES

Metals and material processing

Contacts across steel, tube, extrusion and titanium operations.

Wieland Buffalo Metals processing	Daniel Kaczor +1 (716) 879-6700 ext. 6967 dan.kaczor@wieland.com Previously listed as Aurubis (Wieland).
Steel Dynamics Steel manufacturing	Jason Grendash | Maintenance Engineer Office: +1 (412) 368-4833 | Mobile: +1 (412) 956-1996 Jason.Gerendash@steeldynamics.com
Wheatland Tube - Western Tube Tube manufacturing	Stephen O'Dell Office: +1 (779) 246-1484 | Mobile: +1 (815) 677-5719
TriCity Extrusion Metal extrusion	Ken Duckworth +1 (423) 612-5276 ken.duckworth@tricityextrusion.com
Thyssen Krupp Metals and industrial manufacturing	Ladvenicza Tibor +36 30 433 7961
Zirom S.A. Titanium	Razvan Albu +40 725 727 201 razvan.albu@zirom-titanium.com

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BUSINESS REFERENCES

Machining, aerospace and testing

Further references for specialist manufacturing and laboratory environments.

Gill Metallurgical Inc. Metallurgical services	Parwinder Gill +1 (281) 593-0807 jc@gillmet.com
3D Systems Additive manufacturing	Noah McKone +1 (720) 960-2456 noah.mckone@3dsystems.com
Capstone Precision manufacturing	Michael Richardson +1 (480) 898-2725 mrichardson@capstonepg.com
Falco LLC Metal extrusion	Gary Thomas Office: +1 (480) 746-6229 | Mobile: +1 (480) 518-3766 gthomas@falcoext.com
Aerojet (L3Harris) Aerospace and defense	Fred Eastman +1 (818) 586-3224 Fred.Eastman@L3Harris.com
Knust-Godwin, LLC Precision machining	Eric Freeman +1 (713) 830-8141 efreeman@kgsbo.com

Contact details are provided for relevant business-reference discussions. Please respect each client's time. Relationships and contact availability can change.

SELECTED CLIENT RELATIONSHIPS

Clients across metals and manufacturing

Established relationships across materials processing, precision manufacturing and engineered materials.

Metals and material processing

Wheeling-Nippon Steel
JM Steel
Revere
Texas Steel Conversion
Mueller
Wolverine
Steel Technologies
MST Steel
U. S. Steel
Ashland Foundry
Valmont
Wheatland Tube
PRL
Adelca
Coated Solutions
Steel Dynamics
Capstone Precision Group
Rimtec

Aluminum and engineered materials

Novelis
Keymark
Gränges
Bonnell Aluminum
Materion
Merit Aluminum
Falco
TriCity Extrusion
Nemak
Grupo RB
Crystal Finishing Systems
Signicast

Client names and logos identify documented relationships across TensileMill's portfolio. They do not imply endorsement of every product. Industry groupings reflect broad business activities; equipment scope and services are defined in the applicable quotation.

SELECTED CLIENT RELATIONSHIPS

Clients across demanding applications

Automotive, aerospace, research, chemicals and industrial products.

Automotive and mobility

Tesla
Rivian
Bosch
Webasto
Honda
Nemak
Gestamp
Shape
Thai Summit Group
NORMA Group
Hyundai America Technical Center
Kia North America

Aerospace and defense

Lockheed Martin
GE Aerospace
Sintavia
Senior Aerospace Jet Products
U.S. Army Aviation
U.S. Air Force

Research and commercial testing

Canadian Nuclear Laboratories
Los Alamos National Laboratory
Element Materials Technology
Element Chicago
Applus+ DatapointLabs
Gill Metallurgical

Chemicals and industrial products

Dow
BASF
IPEX
Xerox
Lifetime
Lab Surface

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APPLICATION FIT

Why clients choose TensileMill

Application proof, approachable operation and dedicated preparation capacity.

1 TensileSoft puts preparation within your team's reach

Operators without prior CNC machining experience can learn supported tensile specimen preparation workflows through focused, application-specific training. TensileSoft guides setup and toolpath generation to help the team prepare accurate, repeatable specimens with less dependence on routine CNC programming.

For suitable applications, operators can learn the core workflow within a few hours of training. Training time and achieved results depend on the application, operator, tooling, setup and verification of the finished specimens.

Flat and Round Tensile Specimen Preparation with TensileSoft™ V.1 (Mach Controller) and V.2 (FANUC Controller)

2 Prove your application before committing

Evaluate representative material against agreed specimen requirements. Review the proposed tooling, fixtures, preparation workflow and finished specimens so your team can assess application fit before the order.

3 Give QC control without competing with production

Dedicated preparation capacity helps QC manage priorities without waiting for shared production machines or outside preparation queues. Production teams can stay focused on their own work, with fewer scheduling conflicts between departments.

Specialist guidance across the workflow

Coordinate tensile and impact specimen preparation with the appropriate testing and finishing equipment. A clear proposal connects technical requirements, demonstrated application fit and the support included with the selected solution.

Proof-of-concept scope and acceptance criteria are agreed for the application. Capabilities depend on the selected equipment, configuration and operating procedures.

CONFIDENCE THROUGH APPLICATION PROOF

Your next step

A clear requirement and a demonstrated process make the decision easier.

1 Share your technical requirements

Send your material, specimen drawings or standards, preparation and testing needs, expected volume and target timeline. Your consultant will prepare a tailored solution proposal.

2 Verify your application through proof of concept

Evaluate representative material against agreed acceptance criteria before committing. Review the proposed equipment, tooling and workflow so your team can assess the fit with confidence.

Start the conversation

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sales@tensilemillcnc.com

www.tensilemillcnc.com

Tensile and impact specimen preparation • Testing • Longitudinal polishing • QC equipment